

*We build
relationships,
not deals.*



Increasing your net may mean learning to jump without one.

When business growth doesn't meet its potential, top managers can **ALWAYS** do something about it. Most don't.

Why? Because they continue to use the "safe and sure" business procedures they are familiar with. Most executives haven't learned that doing more of, working harder at and getting better at what doesn't work...doesn't work.

You can't change your success level without changing the management techniques that produced it.

LASER™ Management helps you, as a corporate decision-maker, realize profits you never before thought possible. It works the way a LASER™ beam concentrates light. By replacing diffuse, energy wasting management techniques, LASER™ lets you concentrate the full capabilities of your corporation, to make it a cutting edge in its field.

Those who see success in their lifetime see things differently.

LASER™ Management is a training in leadership. It begins by helping top management define their unique vision of the business. Vision is the unique capacity to see things in a way that shapes todays action for tomorrow's outcomes. It is not the same as a goal objective or target.

After shaping a corporate vision, you will learn how to help your employees utilize their full potential to carry it out, assuring its success.

A good executive has the power to think. A great one has the power to concentrate.

A manager must succeed at enacting his or her vision to be effective. Otherwise, the most brilliant corporate vision becomes just "another good idea."

Traditional management can't enact a corporate vision, because it utilizes on-on-one management principles. Reaching all areas of a corporation requires a more concentrated approach.

LASER™ Management empowers a corporate vision through concentration.

The training boosts your effectiveness by concentrating your efforts in three simple areas, which will change your entire business:

- **Recruiting**
- **Managing Company Standards**
- **Creating Accountability**

LASER™ saves you hundreds of hours through its group recruiting and training concept.

LASER™ Management teaches you to manage standards, not people. Companies save hundreds of thousands of dollars annually when they do not retain people who do not produce. And LASER™ lets you achieve this maximum productivity for your firm without firing anyone.

LASER™ demonstrates new approaches that enable you to supervise a large number of people and maintain effective accountability.

Who Is Quantum?

Quantum Management Systems is a full-service management consulting firm. We have a proven track record in boosting executive effectiveness, employee performance and corporate profits.

Through the LASER™ training program, Quantum helps top management set organizational goals that guarantee results—while ensuring the active participation of the entire work team.



Quantum results:

- A statewide insurance firm took five years to achieve a growth level of 40+ employees. After training with Quantum the same growth was achieved in one year.
- A small real estate firm had been operating at a loss or breaking even for 15 years. After training with Quantum, the company netted \$1 million in a single year, and continues to grow.

Make a contract with excellence.

LASER™ Management is an intensive, six-month training. It meets monthly, and participants also meet in a cluster (small group) once a month for further training.

If you have completed or are enrolled in Quantum's Life and Career Management Training, you may enroll in LASER™ Management Training. The cost is \$5,000.00

For more information, call _____ at 619-792-2516 during business hours.



**QUANTUM
MANAGEMENT
SYSTEMS**

**LASER™ Management Systems
program from:**

**Quantum Management Systems
3790 Via De La Valle # 204
Del Mar, Ca. 92014**

Peak performance is the bottom line.

Quantum defines a leader as someone who can awaken and evoke the leadership skills in others. LASER™ Management helps you uncover your own leadership potential and support others in their expression of leadership.

IF YOU'VE EVER SAID:

"I can't double my staff in a year"

...YOU CAN

"I can't fill a position by screening 50 applicants at a time"

...YOU CAN

"I can't supervise more employees than I am currently without dropping standards"

...YOU CAN

AND PERFORMANCE WILL IMPROVE

No company that has used the Quantum systems for more than two years has failed to dramatically increase profits, through better management.

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For more information, call _____ at 619-454-3094 during business hours.



- We dramatically increase profits
- We transform employee relations
- We have an unparalleled track record for producing results

"As a result of LASER™ Management, the business is taking off. Our sales have doubled during the last month. The employees want to be here, and I enjoy coming to the office."

Paul Coe, Owner
Chairman and C.E.O.
Worldwide Family Associates
State Farm Insurance Group
Torrance, Ca.



--Shedding new light on
leadership